

REAL ESTATE FOR RESIDENTIAL PROPERTIES MAJOR

Program Curriculum

Code	Title	Credits
Degree Core Requirements		
REAL 1004	Discovering Real Estate ⁶	2
REAL 1014	Careers in Real Estate ⁶	1
REAL 2004	Principles of Real Estate ⁶	3
ACIS 2115	Principles of Accounting	3
REAL 2044	Professional Development in Real Estate ⁶	3
REAL 3024	Applied Real Estate Development ^{1,6}	3
REAL 3044	Financing Real Estate Projects ^{1,6}	3
AAEC 4754	⁶	3
Subtotal		21
Major Requirements		
COMM 2004	Public Speaking ²	3
PM 2664	Introduction to Property Management ⁶	3
ENGL 3764	Technical Writing ⁶	3
REAL 2034	Real Estate Data Analysis ⁶	3
REAL 4064	Real Estate Appraisal ⁶	3
REAL 4074	Residential Real Estate Studio ^{1,6}	3
MKTG 4734	Real Estate Marketing ^{1,6}	3
Select one of the following: 3		
AAEC 2104	Personal Financial Planning ³ or CONS 230 Consumer and Family Finances	
BC 2014	Construction Principles I	
MGT 2064	Foundations of Entrepreneurship	
UAP 3014	Urban Policy and Planning	
REAL 3954	Study Abroad (must bve 3 credits)	
Subtotal		24
Restricted Electives		
Complete 21 credit hours, at least 9 credits at the 3000-4000 level. ⁵		21
Subtotal		21
Free Electives		
Select remaining credit hours required to fulfill degree requirements.		19
Subtotal		19
Pathways to General Education		
<i>Pathways Concept 1 - Discourse</i>		
COMM 1015	Communication Skills (recommended for Pathway 1f (https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G01F))	3
COMM 1016	Communication Skills (recommended for Pathway 1f (https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G01F))	3
Pathway 1a (https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G01A) fulfilled with ENGL 3764		
<i>Pathways Concept 2 - Critical Thinking in the Humanities</i>		

Select 6 credit hours of Pathway 2 (https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G02) with 3 credit hours double counting with Concept 7 6

Pathways Concept 3 - Reasoning in the Social Sciences

Select one of the following: 6

ECON 2005 Principles of Economics
& ECON 2006 and Principles of Economics

AAEC 1005 Economics of the Food and Fiber System
& AAEC 1006 and Economics of the Food and Fiber System

Pathways Concept 4 - Reasoning in the Natural Sciences

Select 6 credit hours of Pathway 4 (https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G04) 6

Pathways Concept 5 - Quantitative and Computational Thinking

Three credit hours of Pathway 5f (https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G05F) fulfilled with REAL 2034

MATH 1524 Business Calculus (recommended for Pathway 5f (https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G05F)) 4

SPIA 2104 (recommended for Pathway 5a (https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G05A))

Pathways Concept 6 - Critique and Practice in Design and the Arts

Select 3 credit hours of Pathway 6a (https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G06A) 3

MGT 2064 Foundations of Entrepreneurship (recommended for Pathway 6d (https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G06D)) 3

Pathways Concept 7 - Critical Analysis of Identity and Equity in the United States

Select a course that double counts with another Pathways Concept to avoid taking additional credit hours.

Subtotal 34

Total Credits 119

¹ Graduation requirement: Students must achieve a grade of C- or higher in MKTG 4734 Real Estate Marketing, REAL 3024 Applied Real Estate Development, REAL 3044 Financing Real Estate Projects, and REAL 4074 Residential Real Estate Studio.

² COMM 2004 Public Speaking is only required if students do not take COMM 1015 Communication Skills and COMM 1016 Communication Skills for Pathways Concept 1f.

³ Students cannot take both AAEC 2104 Personal Financial Planning and CONS 2304 Consumer and Family Finances for credit.

⁴ Concept 7 must be satisfied if a course is not selected that double counts for Concepts 2 and 7.

⁵ Students must choose one of the following minors by the start of the fall of their third year.

- Entrepreneurship – New Venture Growth (ENVG) (18 Credits)
- Housing and Society (Data Analysis Track or Sustainability Track (HOSO) (18 c redits)
- Professional Sales (PRFS) (21 credits)
- Property Management (PM) (18 credits)
- Smart and Sustainable Cities (SSC) (18 credits)

⁶ Used to calculate in-major GPA.

A total of 120 credits is required for graduation. Any exceptions to this curriculum must be approved by the student's department head and Associate Dean for Pamplin Undergraduate Programs.

Foreign Language Requirement

Students who did not successfully complete at least two years of a single foreign, classical, or sign language during high school must successfully complete six credits of a single foreign, classical, or sign language at the college level. Courses taken to meet this requirement do not count towards the minimum credits required for graduation. Please refer to the Undergraduate Catalog for details.

Pre-requisites

Students are responsible for ensuring they have met the necessary pre-requisites for all courses. Please refer to the Undergraduate Catalog or academic advisor.

Transferring Courses

Requirements and procedures for transferring courses are available <http://pampl.in/transfercreditsteps>

Overall and In-Major GPA:

Students must have an overall GPA of 2.00 and an in-major GPA of 2.00 to graduate. Courses used to calculate the in-major GPA are noted.

Policy 91

University policy requires a student to make satisfactory academic progress towards a degree in order to remain enrolled at the institution. Students in the real estate degree program with 30 or more credits must enroll in at least one REAL course per semester. Failure to do so may result in the student's dismissal from the real estate degree program. This policy is strictly enforced.