

# REAL ESTATE FOR COMMERCIAL PROPERTIES MAJOR

## Program Curriculum

Code	Title	Credits
<b>Degree Core Requirements</b>		
REAL 1004	Discovering Real Estate <sup>7</sup>	2
REAL 1014	Careers in Real Estate <sup>7</sup>	1
REAL 2004	Principles of Real Estate <sup>7</sup>	3
ACIS 2115	Principles of Accounting	3
REAL 2044	Professional Development in Real Estate <sup>7</sup>	3
REAL 3024	Applied Real Estate Development <sup>1,7</sup>	3
REAL 3044	Financing Real Estate Projects <sup>1,7</sup>	3
AAEC 4754	<sup>7</sup>	3
Subtotal		21
<b>Major Requirements</b>		
COMM 2004	Public Speaking <sup>2</sup>	3
REAL 2034	Real Estate Data Analysis <sup>3,7</sup>	3
REAL 3034	Real Estate Market Analysis <sup>3,7</sup>	3
ENGL 3764	Technical Writing <sup>7</sup>	3
PM 4684	Leasing Commercial Properties <sup>7</sup>	3
REAL 4075	Commercial Real Estate Studio <sup>1,4,7</sup>	3
REAL 4076	Commercial Real Estate Studio <sup>7</sup>	3
Select one of the following: <sup>7</sup>		3
BC 2014	Construction Principles I	
GEOG 2084	Principles of Geographic Information Systems	
MGT 2354	Teams, Leadership, and Business: Cultivating Excellence	
REAL 3954	Study Abroad	
REAL 4064	Real Estate Appraisal	
PM 4644	Advanced Property and Asset Management	
Subtotal		24
<b>Restricted Electives</b>		
Complete 21 credit hours, at least 9 credits at the 3000-4000 level. <sup>6</sup>		21
Subtotal		21
<b>Free Electives</b>		
Select remaining credit hours required to fulfill degree requirements.		19
Subtotal		19
<b>Pathways to General Education</b>		
<i>Pathways Concept 1 - Discourse</i>		
COMM 1015	Communication Skills (recommended for Pathway 1f ( <a href="https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G01F">https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G01F</a> ))	3
COMM 1016	Communication Skills (recommended for Pathway 1f ( <a href="https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G01F">https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G01F</a> ))	3
Pathway 1a ( <a href="https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G01A">https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G01A</a> ) fulfilled with ENGL 3764		
<i>Pathways Concept 2 - Critical Thinking in the Humanities</i>		

Select 6 credit hours of Pathway 2 ([https://catalog.vt.edu/course-search/?attrs\\_pathways=attrs\\_pathways\\_G02](https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G02)) with 3 credit hours double counting with Concept 7 6

### *Pathways Concept 3 - Reasoning in the Social Sciences*

Select one of the following: 6

ECON 2005 & ECON 2006	Principles of Economics and Principles of Economics	
AAEC 1005 & AAEC 1006	Economics of the Food and Fiber System and Economics of the Food and Fiber System	

### *Pathways Concept 4 - Reasoning in the Natural Sciences*

Select 6 credit hours of Pathway 4 ([https://catalog.vt.edu/course-search/?attrs\\_pathways=attrs\\_pathways\\_G04](https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G04)) 6

### *Pathways Concept 5 - Quantitative and Computational Thinking*

Three credit hours of Pathway 5f ([https://catalog.vt.edu/course-search/?attrs\\_pathways=attrs\\_pathways\\_G05F](https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G05F)) fulfilled with REAL 2034

MATH 1524	Business Calculus (recommended for Pathway 5f ( <a href="https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G05F">https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G05F</a> ))	4
SPIA 2104	(recommended for Pathway 5a ( <a href="https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G05A">https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G05A</a> ))	

### *Pathways Concept 6 - Critique and Practice in Design and the Arts*

Select 3 credit hours of Pathway 6a ([https://catalog.vt.edu/course-search/?attrs\\_pathways=attrs\\_pathways\\_G06A](https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G06A)) 3

MGT 2064	Foundations of Entrepreneurship (recommended for Pathway 6d ( <a href="https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G06D">https://catalog.vt.edu/course-search/?attrs_pathways=attrs_pathways_G06D</a> ))	3
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### *Pathways Concept 7 - Critical Analysis of Identity and Equity in the United States*

Select a course that double counts with another Pathways Concept to avoid taking additional credit hours.

Subtotal 34

**Total Credits 119**

<sup>1</sup> Graduation requirement: Students must achieve a grade of C- or higher in REAL 3024 Applied Real Estate Development, REAL 3034 Real Estate Market Analysis, REAL 3044 Financing Real Estate Projects, and REAL 4075 Commercial Real Estate Studio.

<sup>2</sup> COMM 2004 Public Speaking is only required if students do not take COMM 1015 Communication Skills and COMM 1016 Communication Skills for Pathways Concept 1f.

<sup>3</sup> BIT 2405 Introduction to Business Statistics, Analytics, and Modeling is a substitute for Pamplin students double majoring and real estate is not their first major.

<sup>4</sup> REAL 4075 Commercial Real Estate Studio and REAL 4076 Commercial Real Estate Studio must be taken in sequence; Fall/Spring of the same academic year or Spring/Fall of the same calendar year.

<sup>5</sup> Concept 7 must be satisfied if a course is not selected that double counts for Concepts 2 and 7.

<sup>6</sup> Students must have a restricted elective plan of study approved by their real estate advisor by fall of their third year. It must consist of a declared double major or minor related to a focused area of study related to commercial real estate. Students who are double majors may substitute courses from their other major for restricted electives if the courses are not real estate requirements for this major.

<sup>7</sup> Used to calculate in-major GPA.

## Foreign Language Requirement

Students who did not successfully complete at least two years of a single foreign, classical, or sign language during high school must successfully complete six credits of a single foreign, classical, or sign language at the college level. Courses taken to meet this requirement do not count towards the minimum credits required for graduation. Please refer to the Undergraduate Catalog for details.

## Pre-requisites

Students are responsible for ensuring they have met the necessary pre-requisites for all courses. Please refer to the Undergraduate Catalog or academic advisor.

## Transferring Courses

Requirements and procedures for transferring courses are available <http://pampl.in/transfercreditsteps>

## Overall and In-Major GPA:

Students must have an overall GPA of 2.00 and an in-major GPA of 2.00 to graduate. Courses used to calculate the in-major GPA are noted.

## Policy 91

University policy requires a student to make satisfactory academic progress towards a degree in order to remain enrolled at the institution. Students in the real estate degree program with 30 or more credits must enroll in at least one REAL course per semester. Failure to do so may result in the student's dismissal from the real estate degree program. This policy is strictly enforced.